

# Non-Disclosure Agreement (NDA)

A non-disclosure agreement (NDA) is a legal contract that establishes confidentiality between parties involved in an M&A transaction. It protects sensitive information from being disclosed to third parties and sets the terms and restrictions on information sharing.

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## Merger

A merger is a business strategy that involves the combination of two or more companies into a single entity. It's typically done to expand a company's reach, increase market share, or gain synergies.

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## Hostile Takeover

A hostile takeover is an acquisition in which the acquiring company pursues the target company against its will or without its cooperation. It typically involves bypassing or overcoming resistance from the target company's management or board of directors.

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# Exit Strategy

An exit strategy is a plan or approach to liquidate or divest from an investment or business. It outlines how an investor or business owner intends to realize their investment or transition out of the business, often aiming for a profitable exit or ownership transfer.

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# Due Diligence Process

The due diligence process is the thorough examination and evaluation of a company's financial, operational, legal, and commercial aspects before entering into a business transaction. It helps uncover risks, opportunities, and key information for informed decision-making.

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# Acquisition

An acquisition is a corporate action where one company purchases most or all of another company's shares to gain control of that company. Acquisitions are typically made as part of a company's growth strategy.